

Stock exchange announcement

22 May 2013 Page 1 of 12

#### Interim report for 1 January to 31 March 2013 (1st quarter 2013)

The board of directors of Højgaard Holding A/S has today considered and approved this interim report for the period from 1 January to 31 March 2013.

- The group's revenue was DKK 0.8 billion against DKK 1.4 billion for the same period last year.
- The group recorded a loss before tax of DKK 35 million, compared to a loss of DKK 78 million for the same period in the previous year.
- MT Højgaard A/S recorded a loss before tax of DKK 69 million, compared
  to a loss of DKK 152 million for the same period in the previous year. The
  result was affected by a lower level of activity in the winter season and the
  weak profitability of the order portfolio at the beginning of the year.
- For the full 2013, the Højgaard Holding group still expects revenue at the level of DKK 3.8 billion with a small positive result before tax, which, however, may be impacted positively or adversely by the outcome of major disputes in MT Højgaard A/S.

Best regards, Højgaard Holding A/S

Søren Bjerre-Nielsen Chairman of the board Ditlev Fløistrup CEO

Contacts:

Ditlev Fløistrup, CEO, Højgaard Holding, tel. +45 4520 1500 Torben Biilmann, president and CEO, MT Højgaard, tel. +45 2270 9020 Søren Bjerre-Nielsen, chairman of the board, Højgaard Holding, tel. +45 4520 1500

This statement has been translated from the Danish language and in the event of any discrepancies between the Danish and the English language versions, the Danish language version is the governing text.



Interim report 1 January – 31 March 2013

22 May 2013 Page 2 of 12

Highlights and key figures for the group

8 8	2013	2012	2012
DKK million	Year to date		Full year
Income statement			
Revenue	837	1,368	5,333
Operating profit	-35	-78	-265
Financial items and profit			
of associates	0	0	0
Profit before tax	-35	-78	-264
Profit after tax	-29	-59	-268
Balance sheet			-
Non-current assets	617	619	618
Current assets	1,651	2,496	1,890
Equity	488	729	516
Liabilities	1,780	2,386	1,992
Balance sheet total	2,268	3,115	2,508
Interest bearing net deposit/debt (+/-)	-51	-3	1
Invested capital	539	732	515
Cash flows			
Cash flow to/from operating activities	-53	-92	-69
Cash flow to/from investment activities			
Net investments other than securities	2	-1	-5
Net investments in securities	90	-4	-13
Cash flow to/from financing activities	63	-3	-24
Total cash flows	101	-100	-111
Key figures			
Pre-tax margin (%)	-4.2	-5.7	-5.0
Dividend paid, DKK million	-	-	-
Average number of shares, million	4.2	4.2	4.2
Number of shares at end of period, million	4.2	4.2	4.2
Earnings and diluted earnings			
per share (EPS and EPS-D), DKK	-6.9	-14.1	-63.7
Book value per share, DKK	116	173	123
Share price at end of period, A-shares	102	107	76
Share price at end of period, B-shares	97	98	79
Total market value, DKK million	423	440	324
Share price/book value	0.9	0.6	0.6
Return on equity for the period (%)	-5.7	-7.8	-41.1
Equity ratio (%)	21.5	23.4	20.6
Other information	2 = -	4.010	0.000
Order book at end of period	3,512	4,219	3,338
Average number of employees	2,326	2,677	2,561

The interim financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting", as adopted by the EU and Danish disclosure requirements for interim reporting by listed companies. The accounting policies applied remain unchanged from the annual report for 2012 apart from the fact that, with the effect from 1 January 2013, we have implemented the reporting standards and interpretations that became effective for 2013. The new reporting standards and interpretations have not had any effect on recognition and measurement for the Højgaard Holding group.

MT Højgaard is included in the consolidated accounts on a proportional consolidation basis based on a holding of 54%.

The key figures have been calculated in accordance with the Danish Society of Financial Analysts' "Recommendations & Financial Ratios 2010".

The interim report has not been audited or reviewed by the company's auditors.



Interim report 1 January – 31 March 2013

22 May 2013 Page 3 of 12

#### Management's review

Højgaard Holding A/S' main asset is the 54% ownership share of MT Højgaard A/S. The management contract with Banedanmark held by Højgaard Industri A/S for the production of concrete sleepers at the facility in Fredericia owned by Banedanmark runs until and including February 2016 with an option for Banedanmark to extend the contract for another two years. Højgaard Holding A/S' own cash resources total slightly more than DKK 4 million.

The group recorded a loss before tax of DKK 35 million, compared to a loss of DKK 78 million for the same period in the previous year. The decrease in the loss, compared to the same period in the previous year, can be attributed to the improved development in MT Højgaard's earnings performance.

The group's interest bearing debt amounted to DKK 51 million at 31 March 2013, compared to a deposit of DKK 1 million at 31 December 2012. The change can mainly be attributed to the fact that the cash flows from operating activities in the MT Højgaard group are negative.

The group's equity stood at DKK 488 million at 31 March 2013, and the book value corresponded to DKK 116 per share of DKK 20.

#### MT Højgaard group

Holding 54%. The following figures are 100%

	2013	2012	2012
DKK million	1st quarter	1st quarter	Full year
Revenue	1,511	2,492	9,735
Profit before tax	-69	-152	-512
Profit after tax	-56	-116	-512
Balance sheet total	4,162	5,566	4,433
Equity	1,016	1,176	771
Order book	6,380	7,719	6,042
Employees	4,252	4,902	4,688
Pre-tax margin (%)	-4.6	-6.1	-5.3

In the first quarter, the MT Højgaard group generated revenue of DKK 1.5 billion, as expected, against DKK 2.5 billion for the same period last year. The lower revenue can, among other things, be attributed to the fact that the business area Offshore has not had any orders for execution in 2013 and to the actions taken which is mentioned below.

The result before tax for the first quarter 2013 totalled a loss of DKK 69 million, in line with expectations. The result is DKK 83 million up on the same period in 2012. The result is affected by a lower level of activity in the winter season and



Interim report 1 January – 31 March 2013

22 May 2013 Page 4 of 12

the weak profitability on previously contracted projects. The pre-tax margin was -4.6% versus -6.1% in the same period in 2012.

In line with expectations, MT Højgaard recorded a loss in five out of six business areas. Overall, the result matched expectations. Further, the revenue and results of the group's subsidiaries and the jointly controlled entities are, taken together, in line with expectations and contribute positively to the result.

The first-quarter 2013 financial performance was as planned and full-year revenue is still expected to be in the region of DKK 7 billion, with a small positive result before tax.

The quarter was characterised by the ongoing implementation of actions and changes designed to create a solid platform for a strong, healthy group. The focus was on organising and improving the efficiency of processes and procedures, partly in relation to efficient execution and management of the individual projects, and partly in relation to significantly improving the quality of new orders. Accordingly, the risks inherent in these projects must be better identified and priced, and earnings on each project must be greater than before. This will be achieved by, among other things, improving the efficiency of operations and focusing on developing the digital tools that are instrumental in optimising projects and ensure that we apply the best methods to the benefit of MT Højgaards customers, its business partners and the group.

The effects of the actions implemented have begun to feed through in the form of improved performance in the day-to-day operations and management and an order portfolio approach based on improved quality. Unfortunately, the effects of these measures on earnings will not filter through in earnest, until the existing order portfolio at 1 January 2013, which includes a number of orders with very low or zero earnings, has been executed.

The financial ambition is a pre-tax margin of 5% in the longer term. The work on the new group strategy is proceeding to plan, and MT Højgaard still expect the strategy to be adopted in autumn 2013. The focus for the strategy work will be the target of a pre-tax margin of 5% and gearing the group for separate listing.

At 31 March 2013, the balance sheet total stood at DKK 4.2 billion, a reduction of DKK 0.3 billion compared to 31 December 2012 and of DKK 1.4 billion compared to 31 March 2012. This was due to the lower level of activity and the focused efforts to reduce the balance sheet total. A considerable part of the capital injection of DKK 300 million in February 2013 has been used to reduce bank loans, which was reduced by DKK 166 million net in the first quarter.

Cash flows from operating activities amounted to DKK -101 million for the first quarter 2013. In the same period in 2012, cash flows amounted to DKK -167



Interim report 1 January – 31 March 2013

22 May 2013 Page 5 of 12

million. The change during the period should be viewed in conjunction with the negative operating profit for the period and a small net increase in the working capital.

The MT Højgaard group's order book stands at DKK 6.4 billion. The order book showed a positive trend, increasing by DKK 338 million compared with the end of 2012. As expected, the profitability of the order book was better than at the end of the year, partly reflecting the more stringent profitability requirements in connection with the contracting of new projects.

For the full 2013, MT Højgaard still expects revenue to be in the region of DKK 7 billion, with a small positive result before tax. The outlook is affected by previously contracted orders with zero or low earnings that carry over into 2014.

The result may be impacted positively or adversely by the outcome of major disputes.

At MT Højgaard's annual general meeting on 8 April, Helge Israelsen, chairman of the board, did not stand for re-election. Søren Bjerre-Nielsen was elected to the board of directors, and at the subsequent board meeting the board elected Søren Bjerre-Nielsen as its new chairman of the board of directors.

Three employee representatives were elected to the board of directors: Vinnie Sunke Heimann, Ole Kristiansen and John Sommer. As Ole Kristiansen has left the company, Irene Chabior, the first alternate, has joined the board of directors as employee representative.

On 1 March 2013 Søren Ulslev was appointed COO responsible for Construction, Civil Works and Project Development. Flemming Steen, CFO, resigned from his position on 30 April 2013.

For further details regarding MT Højgaard, reference is made to MT Højgaard's interim report which Højgaard Holding has today made public.

### Højgaard Industri A/S

Holding 100%

DKK million	2013 1st quarter	2012 1st quarter	2012 Full year
Revenue	20.7	22.5	76.7
Profit before tax	3.5	4.8	13.5
Profit after tax	2.6	3.6	10.1
Balance sheet total	26.3	27.1	24.6
Equity	14.7	14.5	12.1



Interim report 1 January – 31 March 2013

22 May 2013 Page 6 of 12

The management contract with Banedanmark held by Højgaard Industri A/S for the production of concrete sleepers at the facility in Fredericia owned by Banedanmark runs until and including February 2016 with an option for Banedanmark to extend the contract for another two years.

The profit for the first quarter is in line with expectations. For the full 2013, a production of sleepers at the same level as in 2012 and a result before tax somewhat below the level of 2012 are still expected.

#### Related parties

Knud Højgaards Fond owns 64% of Højgaard Holding A/S.

As reported in the stock exchange announcement of 25 February 2013, Højgaard Holding A/S has obtained a loan of DKK 67 million from Knud Højgaards Fond, on market terms, as part of the increase of the share capital of MT Højgaard A/S.

Apart from that and apart from intragroup transactions that have been eliminated in the consolidated financial statements and management remuneration, no transactions have been effected during the period with major shareholders, members of the board of directors, members of the executive board or other related parties.

Transactions between Højgaard Holding A/S and other consolidated enterprises are made on an arm's length basis.

#### Management information

At Højgaard Holding A/S' annual general meeting on 8 April, Helge Israelsen, chairman of the board, did not stand for re-election. Søren Bjerre-Nielsen was elected to the board, and at the subsequent board meeting the board elected Søren Bjerre-Nielsen as its new chairman of the board.

#### Outlook for 2013

Overall, the Højgaard Holding group still expects revenue at the level of DKK 3.8 billion with a small positive result before tax, which, however, may be impacted positively or adversely by the outcome of major disputes in MT Højgaard.

We expect that the group's effective tax rate will be above the Danish tax rate.

The projections concerning future financial performance are by their very nature subject to uncertainties and risks that may result in a development that deviates from expectations. For a description of risks and uncertainties, reference is made to the section "Risk management" in the annual report for 2012. The significant risks and uncertainties are unchanged from the annual report.



Interim report 1 January – 31 March 2013

22 May 2013 Page 7 of 12

#### Statement by the executive board and the board of directors

The board of directors and the executive board have today considered and approved this interim financial report for Højgaard Holding A/S for the period from 1 January to 31 March 2013.

The interim financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting", as adopted by the EU and Danish disclosure requirements for interim financial reporting by listed companies.

In our opinion, the interim financial statements provides a true and fair view of the group's assets, liabilities and financial position at 31 March 2013 and of the results of the group's activities and cash flows for the accounting period from 1 January to 31 March 2013.

Further, in our opinion, the management's review also gives a true and fair presentation of the development in the activities and financial affairs of the group, the results for the period and the group's financial position as a whole as well as a description of the significant risks and uncertainties facing the group.

Kgs. Lyngby, 22 May 2013

#### **Executive board**

Ditlev Fløistrup CEO

#### **Board of directors**

Søren Bjerre-Nielsen Chairman Jens Jørgen Madsen Deputy chairman

Lars Rasmussen



Interim report 1 January – 31 March 2013

22 May 2013 Page 8 of 12

### Group income statement

	2013	2012	2012
DKK million	1st quarter	1st quarter	Year
			to date
Revenue	836.8	1,368.3	5,333.5
Production costs	817.8	1,380.0	5,351.9
Gross profit	19.0	-11.7	-18.4
Sales costs	14.5	16.9	68.2
Administration costs	39.9	49.2	178.2
Operating profit	-35.4	-77.8	-264.8
Share of profit of			
associates after tax	0.2	0.2	0.7
Financial items	0.0	0.0	-0.3
Profit before tax	-35.2	-77.6	-264.4
Tax on profit for the period	-6.4	-18.4	3.5
Total profit for the period	-28.8	-59.2	-267.9
The profit before tax can be specified as follows:			
MT Højgaard group	-37.2	-81.9	-276.3
Højgaard Industri A/S	3.5	4.8	13.5
Højgaard Holding A/S	-1.5	-0.5	-1.6
Profit before tax	-35.2	-77.6	-264.4
Earnings and diluted earnings			
per share (EPS and EPS-D), DKK	-6.9	-14.1	-63.7

## Group statement of comprehensive income

#### **DKK** million

Profit after tax	-28.8	-59.2	-267.9
Other comprehensive income			
Items that can be reclassified to			
the income statement:			
Currency adjustments,			
foreign companies	-0.1	-0.1	-1.8
Value adjustment of hedging			
instruments in associates	0.8	1.6	-1.7
Tax on other comprehensive income	0.0	0.0	0.0
Other comprehensive income after tax	0.7	1.5	-3.5
Total comprehensive income	-28.1	-57.7	-271.4



Interim report 1 January – 31 March 2013

22 May 2013 Page 9 of 12

Group balance sheet			
DKK million	2013 31 March	2012 31 March	2012 31 December
ASSETS			
Non-current assets			
Intangible assets	<b>79.1</b>	65.4	80.0
Property, plant and equipment	334.9	387.8	347.2
Deferred tax assets	194.9	157.7	183.2
Other investments	7.6	7.5	7.4
Total non-current assets	616.5	618.4	617.8
Current assets			
Inventories	377.0	595.2	374.8
Receivables from sales and services	873.2	1,055.4	1,009.0
Construction contracts in progress	89.7	281.4	90.0
Other receivables	92.7	269.6	123.9
Securities	95.4	175.2	185.6
Cash and cash equivalents	123.0	119.4	107.1
Total current assets	1,651.0	2,496.2	1,890.4
Total assets	2,267.5	3,114.6	2,508.2
EQUITY AND LIABILITIES			
Equity	487.5	729.3	515.6
Non-current liabilities			
Credit institutions, etc.	73.5	89.2	74.7
Deferred tax liabilities	6.6	2.6	6.6
Payables to group companies	67.0	0.0	0.0
Other provisions	144.4	132.0	139.7
Total non-current liabilities	291.5	223.8	221.0
Current liabilities			
Credit institutions, etc.	128.8	208.5	217.3
Construction contracts in progress	444.8	733.8	471.9
Suppliers of goods and services	488.7	810.9	568.7
Other current liabilities	426.2	408.3	513.7
Total current liabilities	1,488.5	2,161.5	1,771.6
Total liabilities	1,780.0	2,385.3	1,992.6
Total equity and liabilities	2,267.5	3,114.6	2,508.2



Interim report 1 January – 31 March 2013

22 May 2013 Page 10 of 12

## Group statement of changes in equity

DKK million	Share- capital	Reserve for hedging transactions	currency rate	Profit carried forward	Proposed dividend	Equity capital total
Equity at 1 January 2013	84.1	-16.7	0.2	448.0	0.0	515.6
Profit after tax				-28.8		-28.8
Other comprehensive income		0.8	-0.1			0.7
Total changes in equity		0.8	-0.1	-28.8		-28.1
Equity at 31 March 2013	84.1	-15.9	0.1	419.2	0.0	487.5
Equity at 1 January 2012	84.1	-15.0	2.0	715.9	0.0	787.0
Profit after tax			7/	-59.2		-59.2
Other comprehensive income		1.6	-0.1			1.5
Total changes in equity		1.6	-0.1	-59.2	Miner	-57.7
Equity at 31 March 2012	84.1	-13.4	1.9	656.7	0.0	729.3

### Group cash flow statement

	2013	2012	2012
DKK million	Year to date	Year to date	Full year
Operations		*	
Operating profit	-35.4	-77.8	-264.8
Adjusted for non-cash operating items	16.5	16.2	173.2
Cash flow to/from primary activities			
before changes in working capital	-18.9	-61.6	-91.6
Changes in working capital	-34.4	-30.5	22.2
Cash flow to/from operating activities	-53.3	-92.1	-69.4
Net investments other than securities	2.0	-1.1	-4.7
Net investments in securities	89.9	-4.3	-12.8
Cash flow to/from investing activities	91.9	-5.4	-17.5
Cash flow to/from financing activities	62.7	-2.5	-24.0
Cash flows, net	101.3	-100.0	-110.9
Cash and cash equivalents at beginning of period	-89.2	21.7	21.7
Cash and cash equivalents at end of period	12.1	-78.3	-89.2



Interim report 1 January – 31 March 2013

22 May 2013 Page 11 of 12

## **Segment information**

	2013	2012	2012
DKK million	Year to date	Year to date	Full year
		***************************************	
Revenue			
Construction work	816.1	1,345.8	5,256.8
Production	20.7	22.5	76.7
Total revenue	836.8	1,368.3	5,333.5
Profit before tax			
Construction work	-37.2	-81.9	-276.3
Production	3.5	4.8	13.5
Parent company/eliminations	-1.5	-0.5	-1.6
Total profit before tax	-35.2	-77.6	-264.4
Total assets			
Construction work	2,247.4	3,005.8	2,393.8
Production	26.3	27.1	24.6
Parent company/eliminations	-6.2	81.7	89.8
Total assets	2,267.5	3,114.6	2,508.2
Total liabilities			
Construction work	1,698.7	2,370.7	1,977.5
Production	11.5	12.6	12.5
Parent company/eliminations	69.8	2.0	2.6
Total liabilities	1,780.0	2,385.3	1,992.6



Interim report 1 January – 31 March 2013

22 May 2013 Page 12 of 12

#### Measurement of financial instruments at fair value

Below, the disclosure requirements that are relevant for the Højgaard Holding group in relation to financial instruments recognised at fair value are listed.

The methods used to determine the fair value of financial instruments are unchanged from the annual report for 2012.

Securities are measured based on quoted prices (Level 1). At the end of the period, the fair value and the carrying amount was DKK 95.4 million.

Derivative financial instruments include forward exchange contracts which are measured based on observable exchange rates (Level 2). At the end of the period, the fair value and the carrying amount was DKK 3.8 million.

It is the group's policy to recognise transfers between the different categories from the date on which an event or a change in circumstances caused the classification to be changed. No transfers between the levels were made in the first quarter of 2013.